

Tom Knight

Product-minded operator applying domain expertise to AEC-tech, urban tech, and proptech product management.
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EXPERIENCE

- Designer**

Aug 2024 - present

SHoP Architects · New York, NY

Drove approval of a critical entitlement that enabled an \$8B project to move forward, mobilizing a cross-functional team of 8+ consultants and synthesizing JV partners' strategic interests while holding the critical path. Designed and coordinated complex hospitality and masterplan projects from initial concept through project delivery. Introduced AI-assisted workflows on a landmark civic proposal, producing concept visualizations solo at a quality and speed that would normally require a team, converting the pitch into a strategic partnership. Self-initiated business development outreach in a growth market.
- Lecturer, Architecture & Urban Design**

Jul 2023 - May 2024

UVA School of Architecture · Charlottesville, VA

Designed curriculum and delivered instruction across two program levels, including a computational tools and analysis course (GIS, climate modeling, research methods). Achieved 4.76/5.0 overall effectiveness rating, 10% above the department average, with zero negative instructor ratings across all sections.
- Campus Tour Coordinator**

Jan 2016 - Jan 2019

UCSB Office of Admissions · Santa Barbara, CA

Transformed a program in crisis into a nationally-recognized, metrics-driven model serving over 50,000 visitors annually. Rebuilt recruiting, training, scheduling, communications, and tour experience infrastructure from the ground up, driving 40% year-over-year visitor growth, a 20% improvement in tour experience quality (smaller groups), and \$20,000+ annual cost reduction.

EDUCATION

- Master of Architecture**

Jul 2020 - May 2023

University of Virginia

Graduate Certificate in Urban Design · Merit Scholar
- BA Communication & Psychology**

Aug 2011 - Jun 2015

University of California, Santa Barbara

University Award of Distinction · Psi Chi Honor Society · Dean's List · Study Abroad, Copenhagen

CERTIFICATIONS, SKILLS, INTERESTS

- Digital Product Management Specialization**

UVA Darden (Expected Q4 2026)
- Selected Skills:**

Stakeholder Management, Cross-Functional Coordination, Design Thinking & Research, Spatial & Data Analysis (SQL, GIS), AI Prototyping, Agile Methodology, BIM & CAD (Revit, Rhino), Web Design (Framer), Public Speaking
- Selected Interests:**

Running, Hiking, Cooking, Reading, Urbanism